



The Yamuna Syndicate Limited

Regd. Office : Radaur Road, Yamuna Nagar (Haryana)

The Yamuna Syndicate Limited 71st Annual General Meeting Transcript : Dated 04th August 2025.

Mr. Ashish Kumar, Company Secretary

A very good morning to everyone!

I hope I am audible and my screen is visible to all. Then, Let's begin the proceedings.

I am Ashish Kumar, Company Secretary of The Yamuna Syndicate Limited. I extend my warm and sincere welcome to each of you joining us today for this 71st Annual General Meeting of the Company's shareholders. At the moment, 32 shareholders have joined us, and the requisite quorum by the law, is present. Therefore, this meeting is called to order.

This virtual Annual General Meeting has been organized in accordance with the circulars and the guidelines as issued by the Ministry of Corporate Affairs and the Securities Exchange Board of India. We have engaged services of National Securities Depositories Limited (NSDL) for video conferencing and electronic voting facility.

The Notice for this meeting and the Annual Report for the fiscal 2025 were sent to shareholders via their registered email addresses. For shareholders who have not registered their emails with us, a letter was sent at their registered postal addresses containing a web-link of our website where these documents are available. I would now like to invite Mr. Ranjit Puri, Chairman of the Company and Chairman of the Stakeholders Relationship & Grievances Committee, to take over the proceedings further and introduce the Directors and other panelists present here.

Chairman Sir, over to you.

Mr. Ranjit Puri, Chairman

आप सब का स्वागत है। 71वीं समारोह हो रहा है हमारे हिसेदारों का। ये जो अभी आशीष ने बताया की मीटिंग वीडियो कॉन्फ्रेंस के माध्यम से हो रही है। रूब्रू मुलाकात हुए कई साल हो गए हैं लेकिन इस वीडियो का एक फायदा है कि जो पहले हिसेदार यमुना नगर नहीं पहुंच सकते थे वो वीडियो माध्यम से मीटिंग में मौजूद हो सकते हैं इसलिए वीडियो में ही करना उचित समझा गया।

आप से मेरी उम्मीद है की आप को वीडियो में कोई परेशानी नहीं होगी, जो बंदोबस्त किये हैं वो उचित होंगे और आप आसानी से इस में हिस्सा ले पा रहे होंगे।

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CORPORATE IDENTITY NUMBER (CIN)

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मैं बोर्ड ऑफ डायरेक्टर से आप का परिचय करवाता हूँ : **रीवा खन्ना जी** हमारी ऑडिट कमेटी की और नॉमिनेशन व रमनेशन कमेटी की अध्यक्ष भी है ,और **कपिल भल्ला ,आदित्य पूरी** और **किशोर** हमारे बीच में है और मैं **रंजीत पूरी** आपकी सेवा में। आज एक नए सज्जन हमारे बीच में है जिनमें मैं मुलाकात करवाना चाहूंगा **परवीन सुनेजा** उनको बोर्ड ऑफ डायरेक्टर में नियुक्ति करने का प्रस्ताव भी है, वो आपके सामने आज हैं। आप की इज़ाज़त होगी तो उनके विचारों का भी बोर्ड ऑफ डायरेक्टर फायदा उठा सकेगा। हमारे बीच मिस्टर **सुन्दर** भी हैं जो कंपनी की देख रेख करते हैं। **आशीष** जिनसे आप मिल ही चुके हो वो कंपनी के सचिव हैं और **मुकेश कुमार** हैं जो कंपनी के वित्त के मामलों देखते हैं, और हमारे ऑडिटर के नुमांइदे हमारे ऑडिटर जो हैं **मोदगिल एंड कम्पनी** हैं उनके नुमांइदे **अजय मोदगिल** मौजूद हैं और सेक्रेटेरियल ऑडिटर व स्कूटिनिज़र **प्रमोद कोठारी** भी यहाँ हैं, यहाँ वो आपके सवालों का जवाब देने के लिए उपस्थित हैं।

वैसे तो आप वीडियो के नियम से वाकिफ होंगे फिर भी मुझे बताना जरूरी है। एक तो जो सरकार कम्पनी विभाग और सेबी के आदेशों का पालन किया गया है इसमें प्रॉक्सी नहीं होती है और न ही प्रॉक्सी फॉर्म दी गई है। मैं उम्मीद करता हूँ एनुअल रिपोर्ट आप के हाथ में होगी अपने पढ़ ली होगी। इस मीटिंग में जो रेसुलेशन सामने आएंगे उनके लिए प्रपोजल और सेकंड की जरूरत नहीं होती, जैसे रूब्रू मीटिंग में होती है। यहां इ-वोटिंग का बंदोबस्त किया गया है, आप को खबर दी गई है पहली तारीख सुबह 9 बजे से कल शाम तक आप वोट दे सकते थे। मैं उम्मीद करता हूँ आप सब ने वोट डाल दी होगी। अगर नहीं डाली तो यह मीटिंग के बाद 15 मिनट इ-वोटिंग मौजूद है उसमें आप वोट डाल सकते हैं। मुझे यह कहने की जरूरत नहीं, मेहरबानी करके दोबारा वोट मत डालें।

सट्टूटोरी व सेक्रेटेरियल ऑडिटर्स ने जो रिपोर्ट दी है, उसमें कोई टिपणी नहीं है। अगर होती तो यहाँ पढ़ने की जरूरत होती, टिपणी नहीं है इसलिए पढ़ने की जरूरत नहीं है।

अब मैं मिस्टर सुन्दर से निवेदन करूंगा की वो कंपनी के हालत के बारे में आप को जानकारी दें :

Mr. P. Sunder, Chief Executive officer

Namaskar, Good morning, Ladies and Gentlemen.

The year ended March 2025 posed several challenges in regard to our trading business. Our trading activities are largely in the area of supply or distribution of oils, lubricants, batteries, agro chemicals, and electrical goods. We continued with efforts to achieve excellence in various fields, and to meet targets for the individual trading accounts.



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Revenue from Operations was Rs 64.82 Crore during Fiscal 2025 which was a marginal increase compared to the previous year. Operational Profit (after excluding sale of property last year as well as the dividend income) was also higher than the previous year.

Distribution of batteries continued to be a major business during the year and is expected to grow further in future. Our principal has diversified into the sale of automotive and industrial lubricants. Future plans of the principal include auto components and tyres. We will continue to be associated with all such new businesses.

Business performance of the Fuel Retail Outlet was good during the year. Demand from our Outlet is expected to grow further from the coming year with the expected commissioning of the flyover in our proximity.

Distribution of lubricants both at Yamunanagar as well as Himachal Pradesh remained satisfactory in a business environment characterized by severe competition, chaotic working, and poor commitment levels. During the year, we continued to expand the distribution activity of electrical goods, especially Havells/ Lloyd make air conditioners. Electrical consumer durables are, of course, prone to wide demand fluctuation as a result of climate variations.

Considering the severe competition in almost every trading area, as well as cut-throat prices, we made concerted efforts during the year to cap avoidable expenditure and improve productive utilization of resources.

During the year, the Company continued with its efforts to enlarge area of operation, increase the market share, and identify new product lines for trading.

We continued to retain our focus on safety, quality, and customer service. During the year, our field marketing & sales staff attended several training programs organized by the respective principals.

The business outlook for the current year will continue to pose challenges in terms of severe competition as well as pressure on prices. Nonetheless, overall business performance is expected to be good.

Finally, I would also like to take this opportunity to thank you all for your continued faith in The Yamuna Syndicate Limited and its Management.

Thank you once again. Namaskar.



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Mr. Ashish Kumar, Company Secretary

Dear Shareholders, as mentioned in paragraph 14 of the Notice of this meeting, Shareholders who wished to ask questions or express their views on the agenda items during the AGM could register themselves, as a **speaker shareholder** by sending a request through their registered email IDs by 28th of July. We did not receive any emails for such a registration.

We are now able to conclude this meeting.

Before we conclude, I would like to confirm that our Secretarial Auditor, Mr. Pramod Kothari, who is present in this meeting, will scrutinize the votes cast through the remote e-voting facility that was available until yesterday evening, as well as the e-voting at this meeting. He will then issue his scrutinizer report. The voting results and the scrutinizer report will be posted on the company's website and on the Bombay Stock Exchange website within the prescribed period of two working days.

The e-voting window is now active again, but only for those shareholders who were unable to cast their vote over the past three days. The voting link can be found at the same place from where you joined this event. The e-voting window will close in 15 minutes. So please cast your vote if you missed the earlier opportunity.

On behalf of the Company, I want to express my sincere gratitude to all the participants for sparing their precious time to make this meeting productive.

We are also thankful to the Board of Directors, CEO, and auditors, for their presence and continuous support.

Thank you very much, have a nice day, stay safe and sound, Namaskar.

For The Yamuna Syndicate Ltd

(Ashish Kumar)

Company Secretary & Compliance Officer

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